

## Cable Pricing Update March 2021

We have to reluctantly inform you that the price of our electrical cable will be increasing with IMMEDIATE EFFECT. FSW would normally use a long-term view of price hikes and absorb the costs as part of our efforts to maintain price consistency for our customers. The current situation of elevated raw material costs can no longer be ignored as it sustained & showing no sign of easing.

Our suppliers have also experienced a substantial increase in transport costs post Brexit, to compound this problem they have in turn passed on these extra costs to us.

The stock lines that will be affected will be the NYMJ and FLEX cable, and because of the major fluctuations in cost price of these two types of cables, we will only be able to provide POA. We have also made the decision to stock two ranges of the below cable

- STANDARD NMYJ/FLEX RANGE
- LSZH NYMJ/FLEX LOW SMOKE ZERO HALOGEN CABLE

We have made this decision to stock the new range, as we feel going forward new projects may have the above LSZH cable specified. Before pricing please be aware of what cable you may require. Eventually further down the line we can foresee all cable being manufactured to the LSZH specification.

The revised prices are available from your normal FSW sales contact. We would be grateful if you could pass this information on to any relevant colleagues please.

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